

Academic Alliance Manager

Lucknow, U.P | Experience : 2-3 Year

Job Description :

- Builds Tie-ups for universities & academic institutions in UP Region.
- Develop Academic Collaboration.
- Manage academic engagements related to Cyber Security.
- Proficient at writing Proposals for Association.
- Strategize and execute direct associations with engineering colleges in UP Regions
- Proper marketing strategy to promote the Cyber Security training courses across UP.

Job Requirement :

- MBA degree preferably in Marketing with Btech Computer Science or BCA
- Prospecting Skills
- Sales Planning
- Sales Stages
- Education Sector Sales Knowledge
- Presentation Skills
- Excellent Interpersonal and communication Skills
- Leadership
- Excellent in Social Media Handling.